

Effective Time Management

POWER

U.S.

Parts and Service Solutions

Ask Yourself...

- ? Am I still using manual time clocks and flag stickers?
- ? Do my technicians ever have to stop what they're doing to respond to a service advisor checking on the status of a vehicle?
- ? Would I like to know how long my technicians actually spend on each RO?
- ? Do I want to move to a full dispatching system, but can't justify the expense?

Each service bay in a dealership has the potential to generate more than \$100,000 annually.¹

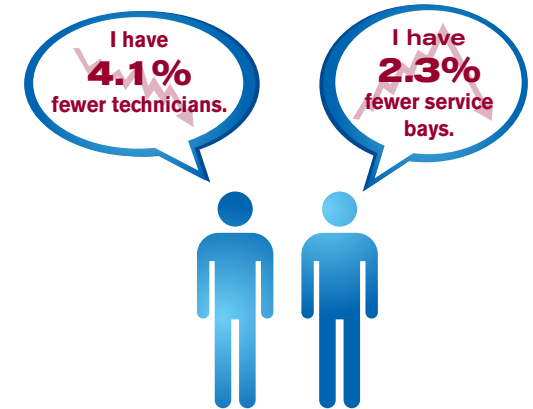
Expect Results

- Get more out of the resources you have by determining which technicians are fastest at which types of jobs and adjusting workload accordingly.
- Reduce technician interruptions by giving the advisors the ability to check on vehicle status right from the POWER system.
- Increase productivity by identifying weak points in your shop's overall skill set and create custom training plans for your technicians.
- Increase accountability by tracking productive and unproductive time for every technician.
- Make more money for yourself and for your technicians by increasing your shop's capacity.

¹Fixed Ops Magazine

²NADA Data

Fewer Resources



The total number of service bays and technicians in the U.S. **dropped** by **8,378** and **10,552**, respectively.² Service business has not dropped, however, meaning dealerships that find ways to **increase capacity** stand to gain **market share**.

About Technician Time Recording

Accelerate shop productivity with automatic calculations on the amount of time spent on jobs and the ability to view the current status of all repair orders.

View a vehicle's status at a glance instead of interrupting your technicians.

Measure results: view the ratio of actual to allowed times on a job, before you invoice the RO.

Line	Tech	Name	Hours	Other	Total	Status
24	400	FENT, CLARK	0	0	0	Complete

Type	Status	Labor	GP%	Parts	GP%	Discount	Total	GP%
CUS CUSTOMERPAY	POST	192.18	82.77	13.20	16.67		205.38	65.96
WAR WARRANTY	POST	64.40	80.10	25.00	33.33		89.40	57.53
GRAND TOTALS	GROSS	256.58	82.08	38.20	24.77		294.78	63.15

	Allowed	Actual	Flagged	Allowed/ Actual%	Flagged/ Actual%	Gross/ Actual	Gross/ Flagged
Invoice	2.5		2.5				82.15
Repair Order	3.5		3.5				84.22

Maximize Your Results

Integrate Technician Time Recording with these POWER solutions to complete your Premium Service Kit.

- **Vehicle Report Card** creates more upsell opportunities with an inspection form that guides advisors and technicians through the vehicle inspection process.
- **Service Upsell Tracking** logs every service recommendation throughout the entire upsell process and tracks the recommendation rate of technicians and closing rate of advisors.
- **Service Daily Work Plan** prepares advisors for their day with a calendar tool outlining customers needing contacted and tasks needed completed.

Premium Service Kit is a collection of solutions that work together to maximize your service results. The products tight integration helps you get the most of every RO, increase upsell opportunities, and allow advisors and technicians to be more efficient.



MAKING BUSINESS BETTER.