

# Special Order, Simple Control

# POWER

U.S.

Parts and Service Solutions

Special Order Parts

## Ask Yourself...

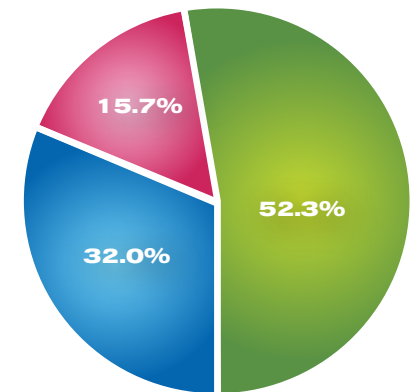
- ? How can I easily check on the status of my special order parts?
- ? Are my employees spending unnecessary time updating parts records?
- ? How long do special order parts sit on the shelf before my service advisors know they're available?
- ? How much money do I have tied up in special order parts that could be moved to normal inventory?
- ? What can I do to make sure my customers are contacted immediately when their parts have arrived?

## Expect Results

- Track special order parts, from order to final delivery.
- Increase efficiency with integration that lets your advisors know when parts are ready for customers.
- Reduce losses by automatically moving parts from special inventory to regular inventory if a special order is cancelled.
- Eliminate errors by pulling information directly from your parts records.
- Boost customer satisfaction and limit losses by producing reminder cards and e-mails when parts arrive.

<sup>1</sup>NADA Data, 2010

## Are You Getting the Most Out of Your Parts Department? Share of Total Dealership Sales Dollars



- Service and parts
- Used vehicles
- New vehicles

According to NADA, the average dealership made \$4,129,580 in parts and service sales in 2009.<sup>1</sup> How much extra profit could you make if you reduced obsolescence, inventory turn time, and losses for your special order parts?

## About Special Order Parts

Increase profit, improve efficiency, and reduce losses by ordering, tracking, and managing special order parts with one integrated system.

See order information for specific customers at a glance.

Driver Name	Address	Date Added	Ven	Part	Description	Status
MAINWARING, GEORGE	501 ALESSI, MI	05/24/10	FMC	TW122C1908B	*SENSOR ASY	Notified

RO# 03013      Email  
**02 FORD FOCUS 4DR SDN**      VIN 1FAFP34P02W229153      License FH0435  
 Order Qty 1 On 05/24/10      SPO On-Hand 1      Deposit      Balance Due 109.90      SPO# 10144001  
 Received 1 On 08/11/10      Notified 08/11/10      Note      Type STK      Group      Multi-Key RO#0301301  
 SPO Note

Add Resv (F4)      Add RO (F5)      Close

## Avoid Parts Counter Confusion



According to Dealership CSI, 75% to 80% of an average dealership's parts are lumped into one inventory category, making it difficult to manage and order parts. Do you have a system in place that separates your special order parts, so they don't get lost in the mix and become obsolescent, go uninstalled, or get reordered?

## Highlights

- Keep your special order and regular inventory separate for easier tracking.
- Place orders for customer-requested parts.
- Automatically track deposits made on parts.
- Generate reminder or cancellation cards for your customers automatically.
- Assign special order parts to reservations.

It's easy to lose special order parts in the mix. Accurately track your special orders, increase efficiency, and improve customer satisfaction with Special Order Parts for POWER.

