

A More Professional F&I Forms Process

POWER

U.S.

Sales and F&I Solutions

Ask Yourself...

- ? How often do form errors delay the funding of my deals?
- ? How often do I have to reprint forms because of alignment errors?
- ? How much have my CSI scores suffered because customers have to wait on forms to print or come back to the dealership to re-sign a rejected form?
- ? How many deals have I lost because I ran out of a critical form?
- ? How much is wasted forms inventory and storage costing me?

Aftermarket income made up 29% of new and used vehicle gross profit in 2008.¹ How much extra profit could you make with a simpler, faster F&I process?

Expect Results

- Increase cash flow and reduce funding delays with accurate and clear laser-printed forms.
- Boost productivity and gain more selling time by decreasing the time needed to produce forms.
- Improve CSI and customer retention through an improved and modern experience.
- Speed up the forms preparation process and reduce common errors in the F&I office.
- Never run out of a form – they're always available in the POWER system.

¹ NADA Data, 2009

Impact Printing: What Does It Cost You?



In 2008, the average F&I deal value per retail vehicle sold was \$819. If just one deal per week was rejected by lenders due to printing issues, you'd see \$42,588 in delayed revenue each year. What are you doing to improve your cash flow?

Source: Dealer Business Journal, April 2009

About F&I eForms

Accelerate your F&I process with laser-printed forms and on-screen disclosure to give your customers a more professional and positive experience.

Print Forms

Print Information
Form# 088 LASER BUY ORDER Printer

Forms

List All F&I Forms

Form#	Name
078	GMAC LEASE 7/95
079	ENVELOPE
080	LASER FORMS
081	4 SQUARE
082	BANK REVIEW
083	FLEET INVOICE
084	BUYER'S ORDER
085	BIRD DOG LASER
086	BAILMENT AGRMNT
087	BUYERS ORDER
088	LASER BUY ORDER
089	LAW 229FS-U
090	TX-TITLE 04/08
091	TX-LAW 553 08
092	ODDME TER STMT
093	NISSAN INCENTV

Document Viewer

RETAIL BUYERS ORDER

PURCHASER NAME: JOHN DOE
DIRECT ADDRESS: 123 WEST END RD
CITY: BETTERTON CT 01768 STATE: CT ZIP: 06401

VEHICLE: TOYOTA TUGANA 2DR CPE SR V REGISTRATION: 01/17/2007
VIN: 1G1Y1340955328842

CASH PRICE OF VEHICLE: \$ 25690.00

TRADE-IN AND OTHER CREDITS

TRADE-IN ALLOWANCE	4093.00	SALES TAX	1229.25
BALANCE ON TRACE	1093.00	REGISTRATION	180.00
		SALES TAX	2035.00
			23350.00

Review data on-screen to avoid errors.

Streamline the F&I process with a vast library of printable forms.

Make More Time



Reynolds customers completed the F&I process up to 30% faster with eForms. What could your F&I managers do with that extra time?

Highlights

- Print accurate forms quickly and without alignment errors from a laser printer.
- Improve accuracy and streamline the F&I process with on-screen forms disclosure.
- Cut back on the number of forms you must physically stock in each store.
- Use a tool endorsed by several captive lenders, including Chrysler, Honda, and Acura Financial Services.

Let F&I eForms help you focus more on serving and selling, and less on handling paperwork, so you can increase profit, not paper.



MAKING BUSINESS BETTER.